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Comparison

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American And Japanese Business Discourse

American and Japanese
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Business Discourse: A

Comparison of

Interactional Styles

(Advances in Discourse

Comparison Of

Processes)

Interactional

Amazon.com:

American and

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Discourse: A ...

American and Japanese

negotiators like to use

a collaborative style. It

is also true that the

Japanese interpret

American

assertiveness as

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aggressiveness, since

an American's

standard of
assertiveness is

stronger than what the

Japanese consider

reasonable. JAPANESE

NEGOTIATION STYLE

The Japanese decision-

making process is

more group oriented;

each

Business

Negotiations

between the

Americans and the

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American and Japanese
business discourse : a
comparison of
interactional styles.
[Haru Yamada]

American and Japanese business discourse : a comparison of ...

In American business,
meetings are restricted
to the people who have
authority on the topic.

The only people

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present in the room and active in the discussion are those who are directly responsible for the project. In Japan, on the other hand, they'll bring every member of the team: even the junior person.

Overcoming Cultural Differences in Japanese-American

...

Contrastive rhetoric in business email writing

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across cultures: A case

of Singaporean and

Japanese business

students. Doshisha

University Worldwide

Business Review,

10(1), 47 - 66 . Google

Scholar

Japanese Business

Discourse of

Oneness: A Personal

...

There are many subtle,

but critical cultural

differences when it

comes to business in

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Japanese

the US and Japan. Here are four of those differences: Directness versus indirectness; Americans tend to be very direct and not afraid to speak their mind when communicating. The American culture perceives an indirect tone as unprepared or unorganized.

Doing Business In Japan: 4 Cultural Differences |

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Interpro

Discourse Analysis of
Japanese “Black
Companies” M.

Takahashia, A.

Kimatab, N. Teramotoc,

S. Itod, T. Nakamurae

aSchool of Business

Administration, Meiji

University, Japan

bFaculty of Economics,

Niigata University,

Japan cFaculty of

Commerce, Takushoku

University, Japan

dSchool of Business

Administration,

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Japanese

Toyohashi Sozo

University, Japan

eGraduate School of

Business

Administration, Meiji ...

Interactional

Discourse Analysis

of Japanese “Black

Companies”

This is something that

came up on Facebook

and I didn't have time

then to really reply to

it. Now, I haven't

actually worked much

in the corporate arena

in Japan. I'm an

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Comparison Of

educator, and as much
as colleges are on the
way to becoming just
another bus...

**Is it true that
Japanese businesses
have a role for the**

...

dealing with business
associates in the same
industry, we "speak the
same language"

despite cultural
differences. This can
be a dangerous
assumption. In fact, the

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more experience a non-Japanese has in doing business with Japanese, the more aware he/she becomes of the difficulty of communication as an obstacle. As

Communicating with Japanese in Business

For Japanese business professionals, a business card (Meishi, pronounced "MAY-SHEE") is an extension of their identity.

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Styles

Therefore, it's important to observe some engrained rules of etiquette that signal respect for the person. Accept the card with both hands, briefly read it and place it in your business card holder if you are standing; if you ...

Doing Business in Japan: 10 Etiquette Rules You Should Know

The Handbook of
Page 16/27

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Business Discourse is the most comprehensive overview of the field to date. It offers an accessible and authoritative introduction to a range of historical, disciplinary, methodological and cultural perspectives on business discourse and addresses many of the pressing issues facing a growing, varied and increasingly

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Japanese

international field of
research.

Discourse A

**The Handbook of
Business Discourse -**

Edinburgh

University ...

In Japanese, the
reading derived from
Chinese is called on
yomi, while the original
Japanese pronunciation
is called kun yomi. For
example, the Chinese
character 山 (which in
Chinese is pronounced
“shan” and means

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Japanese

“mountain”), is also

found in Japanese with

two ways of saying it:

in on yomi (derived

from the Chinese) you

say “san ...

Similarities and

Differences Between

Chinese and

Japanese

Etiquette practices

vary between cultures,

and Japan and the US

are no different.

Though many cultures

won't expect you to

Online Library

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Japanese

entirely grasp and
adapt to their etiquette

right away, it's

important to ...

Comparison Of

Etiquette

differences between

Japan and the US -

Business ...

* The official name of

Japan is Nihon or

Nippon, which means

the State of Japan. *

Japan does not have an

official language, but

the national language

is Japanese. * The

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Japanese

capital and largest city

is Tokyo. *The

population is estimated
at 126 million.

Business Mentality -

Connections are very
helpful in Japan but

choose your contacts
carefully.

Business Culture

and Etiquette in

Japan | Today

Translations

Lai is a faculty member

with CSUN's Civil

Discourse and Social

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Japanese

Change, which has received a \$100,000 grant from the California Civil Liberties Public Education Fund to draw on lessons learned from the incarceration of Japanese Americans during World War II to improve the lives of Asian Americans today. Photo courtesy of Jinah Kim.

Learning Lessons from the

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Japanese

Incarceration of Japanese ...

In Japanese business culture, 'relationship' is very important. In order to build a relationship, Japanese usually exchange gifts when they do business. However, it is very unfamiliar to Americans because the gift is regarded as a bribe in American business culture.

A Brief Note On

Page 23/27

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Japanese Culture

And Japanese

Business ...

A contrastive study of
persuasive business
correspondence:

American and

Japanese. In S. J. Bruno

(Ed.). Global

implications for

business

communications:

Theory, technology,

and practice.

Proceedings of the

53rd national and 15th

international

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convention for the
Association for
Business
Communication (pp.
57-72).

Discourse A Comparison Of Interactional **Korean Business Letters: Strategies for Effective ...**

Based on a study of
American and Japanese
intracultural and cross-
cultural business
meetings, this paper
compares American
and Japanese turn-
distribution strategies

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Japanese

in conversational
topics.

Discourse A

**Topic management
and turn distribution
in business ...**

Japanese language

education in the United

States began in the

late 19th century,

aimed mainly at

Japanese American

children and conducted

by parents and

community institutions.

Over the course of the

next century, it would

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Japanese

slowly expand to include non-Japanese as well as native speakers (mainly children of Japanese expatriates being educated in international schools).

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